

October 22, 2024

FY 25 Q1 (7/31/24) FINANCIAL REVIEW

Village of Northbrook

General Fund Summary

FY25 Budget to YTD Actual

	FY25 Original Budget	FY25 Amended Budget	FY25 YTD 7/31/24	FY25 Actual % of Budget
<u>REVENUES</u>				
Taxes Property	18,085,414	18,085,414	8,866,633	49.0%
Taxes Sales	17,195,000	17,195,000	338,127	2.0%
Taxes Other	10,212,000	10,212,000	2,779,820	27.2%
Fees/Licenses/Permits	4,203,950	4,203,950	2,022,678	48.1%
Fines	235,250	235,250	33,365	14.2%
Interfund Transfers In	4,928,495	4,928,495	2,732,124	55.4%
Charges for Services	6,199,250	6,199,250	883,047	14.2%
Grants	115,000	115,000	-	0.0%
Investment Returns	960,000	960,000	333,244	34.7%
Miscellaneous	410,000	410,000	125,834	30.7%
Total Revenues	62,544,359	62,544,359	18,114,872	29.0%
<u>EXPENSES BY DEPARTMENT</u>				
Legislative	697,740	697,740	499,098	71.5%
Administrative	1,935,290	1,935,290	472,484	24.4%
Legal	767,350	767,350	175,748	22.9%
Finance	2,268,149	2,268,149	394,768	17.4%
Information Technology	3,250,070	3,250,070	607,285	18.7%
Police	22,510,830	22,510,830	5,390,098	23.9%
Fire	19,842,675	19,842,675	4,742,314	23.9%
Public Works	9,180,394	9,180,394	2,202,763	24.0%
Development & Planning	2,630,237	2,630,237	613,103	23.3%
Total Expenditures	63,082,735	63,082,735	15,097,660	23.9%
 Net Surplus (Deficit)	 (538,376)	 (538,376)	 3,017,212	

General operating revenues are on track with budget expectations. The 2nd property tax installment for tax year 2023 was due on 8/1/24. Additional levy collections will thus occur in August. The YTD interfund transfer of \$2,732,124 includes a one time \$2,000,000 from the Health Insurance Fund as appropriated. All other transfers made are at 25% of the annual budget. The 1% municipal and 1% home rule sales taxes have not yet been collected for May, June, or July 2024.

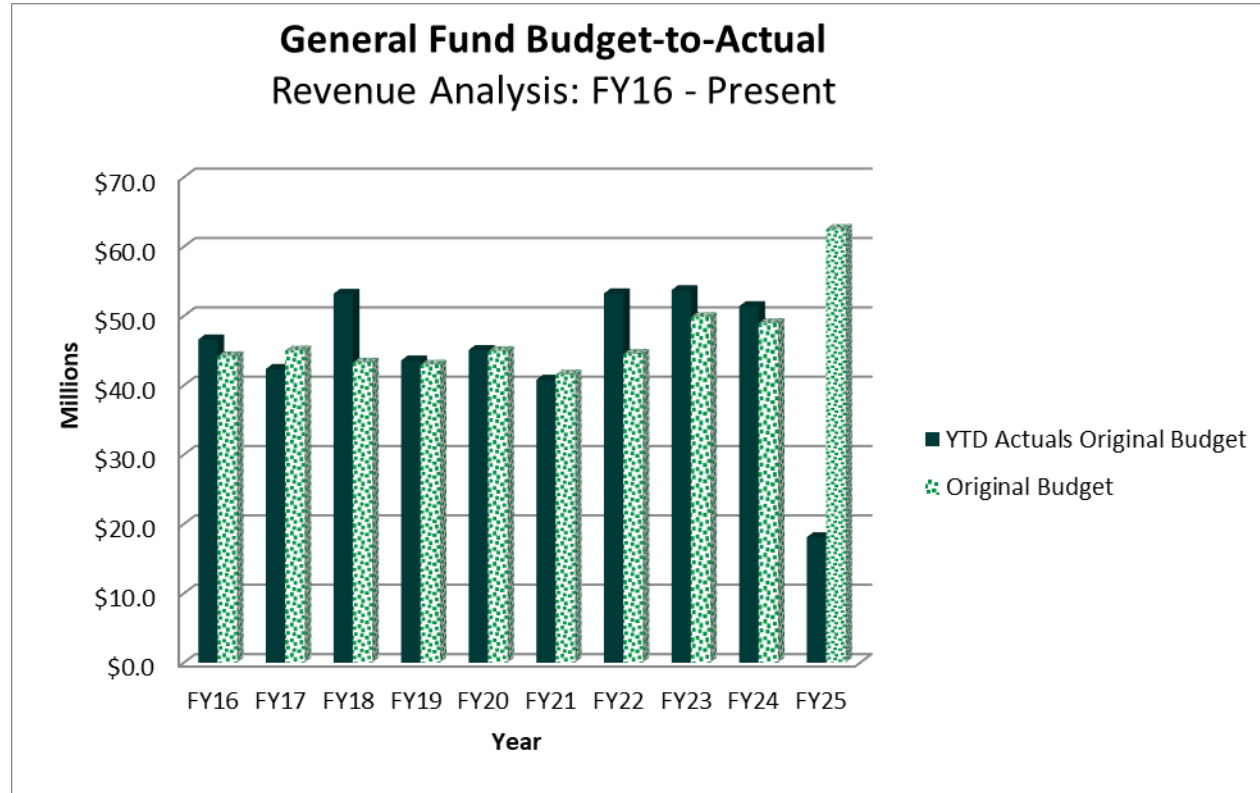
Expenditures are also on track with budget and at/or below the 25% target for the first fiscal quarter.

General Fund Revenue Breakdown by Major Categories

	FY24	FY25	YTD
	<u>Actual</u>	<u>Budget</u>	<u>FY25</u>
			<u>Q1</u>
Property Taxes Excluding Pensions	8,192,065	8,035,843	6,012,137
Property Taxes Pensions Only	-	9,499,571	2,331,126
Road & Bridge Tax	661,895	550,000	523,370
Replacement Tax	1,030,116	1,030,000	291,197
Sales/Use Taxes	16,598,388	17,195,000	338,127
Income Tax	5,766,354	5,917,000	1,934,258
Telecommunications Tax	1,245,368	1,175,000	-
Other Taxes not Itemized	1,842,825	2,090,000	554,364
Permits	2,044,901	1,903,750	1,211,369
Licenses	678,293	810,000	443,524
Interest	1,658,245	960,000	333,244
Fees	1,689,337	1,490,200	367,785
Charges for Services	6,472,309	6,199,250	883,047

Note: Above revenues are not all-inclusive

General Fund Revenue Budget to Actual Comparison FY16 to Present



Fiscal Year	YTD Actuals	Original Budget
FY16	46,615,706	44,205,630
FY17	42,366,867	45,009,330
FY18	53,215,965	43,269,795
FY19	43,591,065	42,970,625
FY20	45,108,203	44,936,380
FY21	40,822,736	41,537,495
FY22	53,266,121	44,529,540
FY23	53,743,693	49,839,735
FY24	51,418,731	48,957,220
FY25	18,114,872	62,544,359

Sales and Local Cannabis Tax Collections – General Fund

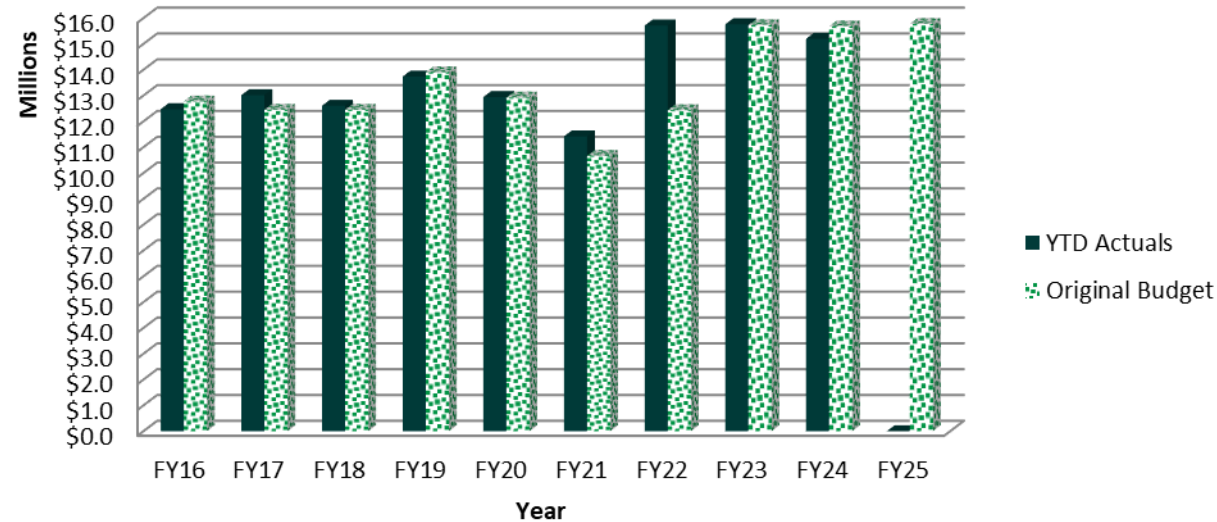
Actual to Budget

FY25, Q1

General Fund Budget-to-Actual

Sales & Local Cannabis Tax:

FY16-Present



Due to the normal three month lag, no sales tax revenue has been collected for the first fiscal year.

Fiscal Year	YTD Actuals	Original Budget
FY16	12,472,370	12,775,000
FY17	13,016,830	12,450,000
FY18	12,606,152	12,450,000
FY19	13,736,808	13,900,000
FY20	12,943,877	12,925,600
FY21	11,421,127	10,665,000
FY22	15,712,459	12,435,000
FY23	15,763,366	15,730,000
FY24	15,198,326	15,680,125
FY25	-	15,775,000

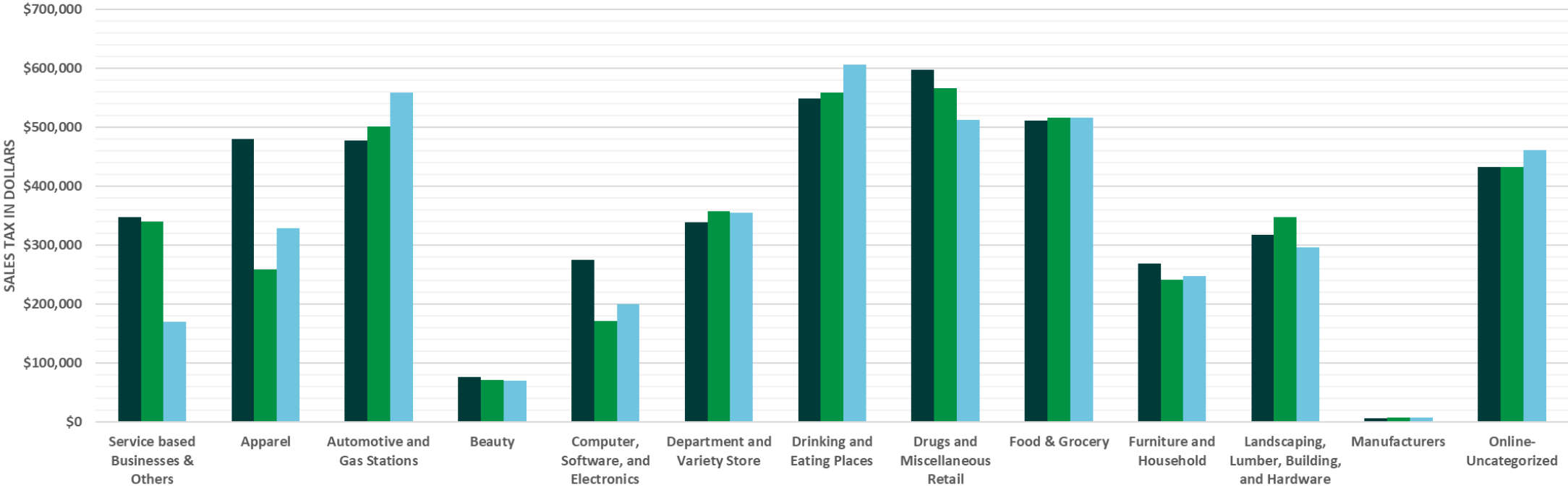
Month	Original Budget	YTD Revenue
May		-
June		-
July		-
August		-
September		-
October		-
November		-
December		-
January		-
February		-
March		-
April		-
Total	15,775,000	-

0%

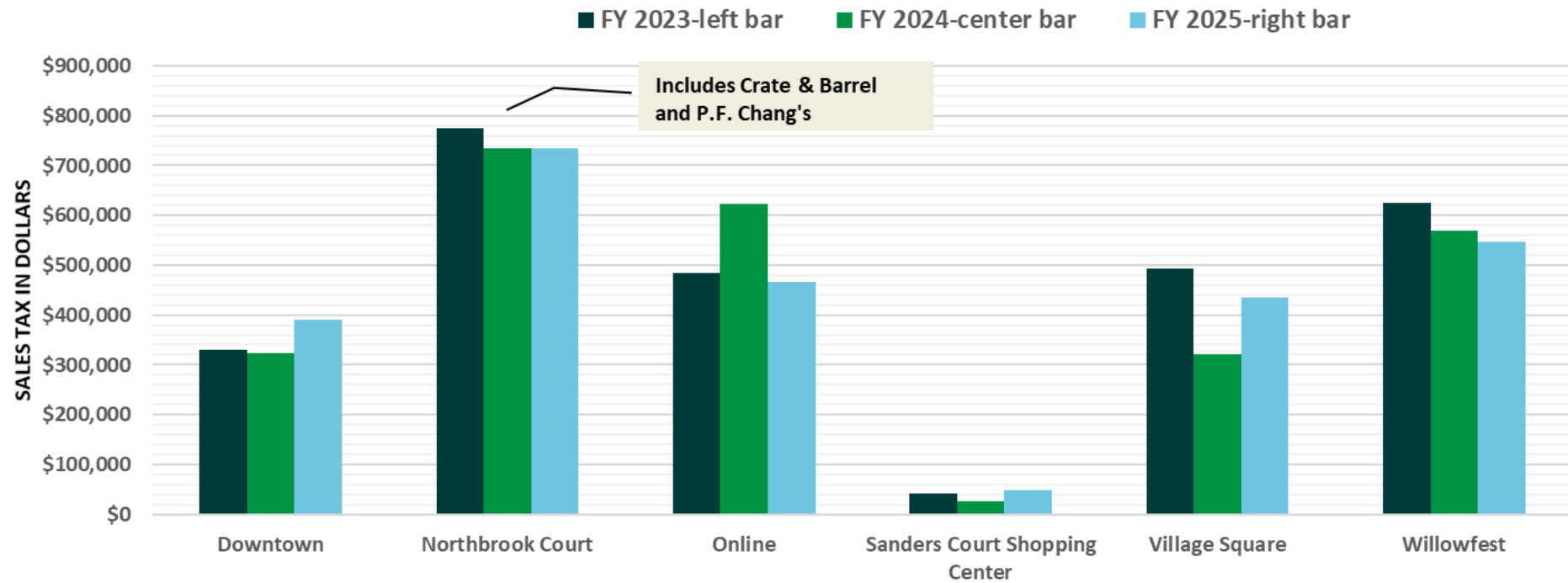
Note: The budgeted and actual sales tax amounts on this slide exclude the 25% of home rule sales tax, which is allocated to the Capital Projects Fund.

First Quarter Sales Tax Comparison by Business Type

FY 2023-left bar FY 2024-center bar FY 2025-right bar



First Quarter Sales Tax Comparison by Shopping Area

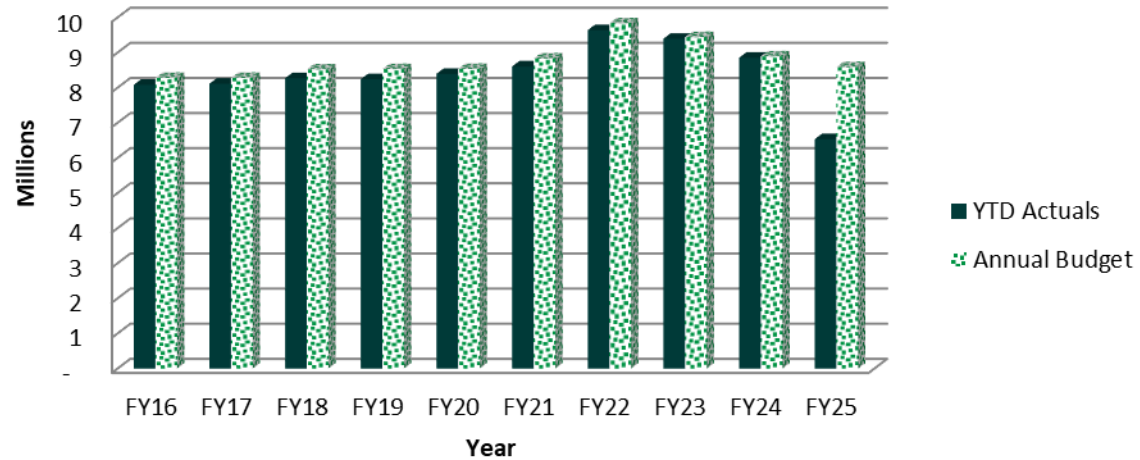


Property Tax Collection History- GF Only

Actual to Budget

FY25, Q1

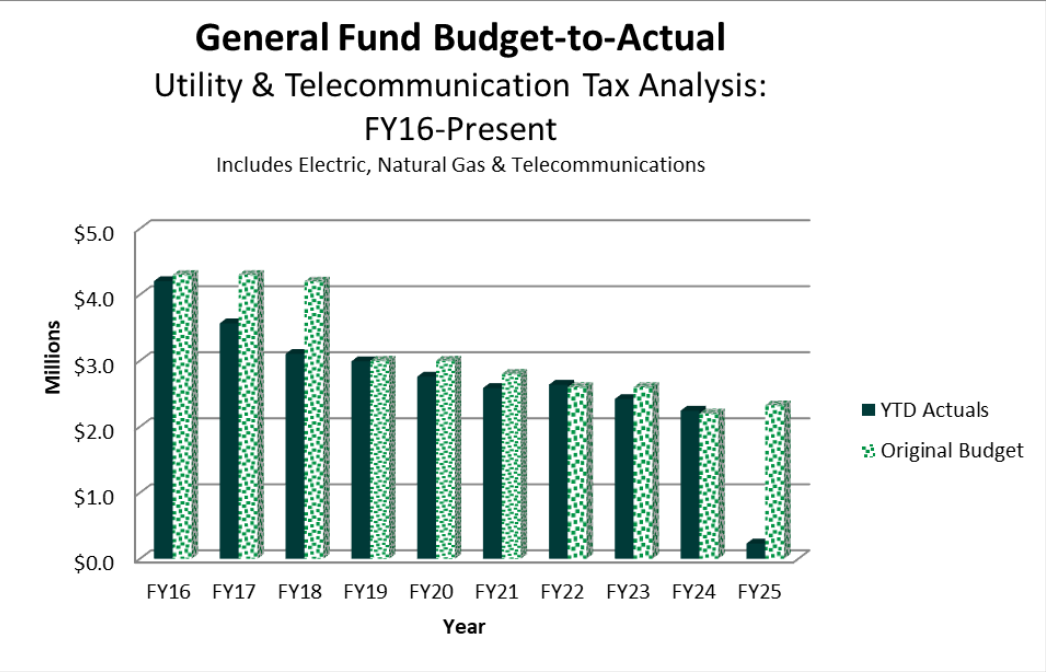
General Fund Budget-to-Actual
Property Tax (Excluding Police/Fire Pensions):
FY16-Present



Fiscal Year	YTD Actuals	Annual Budget
FY16	8,082,255	8,280,750
FY17	8,113,342	8,280,750
FY18	8,269,890	8,520,370
FY19	8,242,005	8,530,370
FY20	8,394,420	8,535,370
FY21	8,605,743	8,832,050
FY22	9,640,962	9,837,050
FY23	9,394,574	9,440,960
FY24	8,853,960	8,891,915
FY25	6,535,506	8,585,843

GF Levy Allocation	FY25 Budget	YTD Actual	
General Operating Levy	8,585,843	6,535,506	76.1%

Utility Tax Collection History (Natural Gas, Electric, Telecommunications)
Actual to Budget
FY25, Q1



	Combined Original Budget	Telecom Tax YTD Revenue	Utility** YTD Revenue	Combined YTD Revenue	
Month					
May		-	84,696	84,696	
June		-	71,952	71,952	
July		-	74,743	74,743	
August		-	-	-	
September		-	-	-	
October		-	-	-	
November		-	-	-	
December		-	-	-	
January		-	-	-	
February		-	-	-	
March		-	-	-	
April		-	-	-	
Total	2,325,000	-	231,391	231,391	10%

Note: ** Includes Natural Gas and Electric Utility Taxes

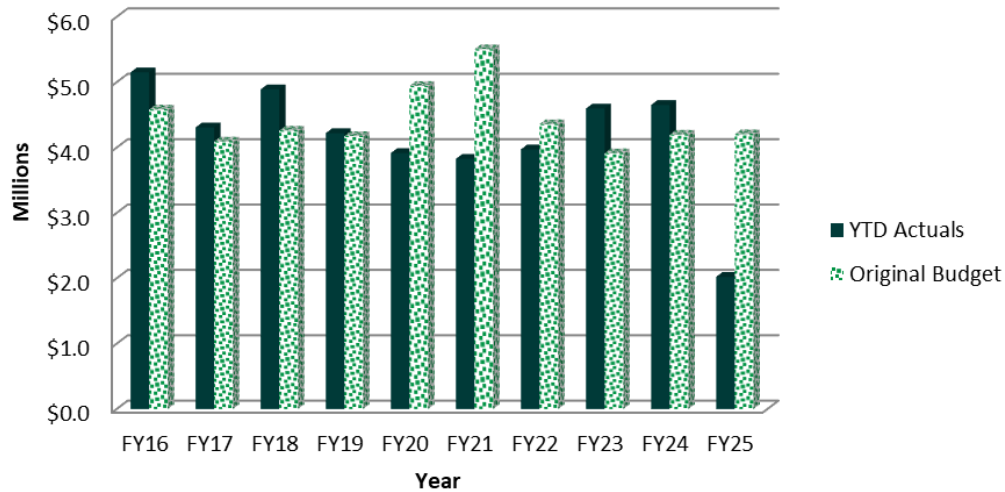
Insufficient data to project out this revenue category but there is no reason to believe at this point that this revenue will fall short of budget.

Licenses, Permits, & Fees Collection History

Actual to Budget

FY25, Q1

General Fund Budget-to-Actual
Licenses/Permits/Fees:
FY16- Present



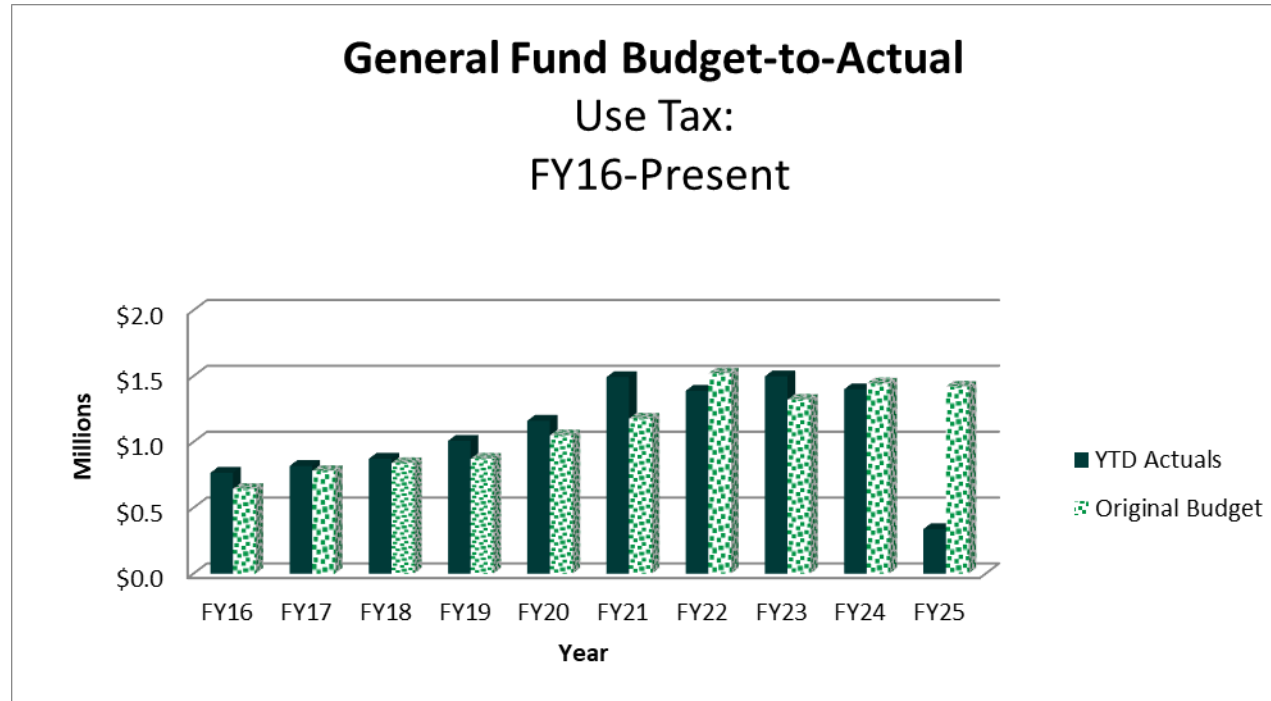
Fiscal Year	YTD Actuals	Original Budget
FY16	5,151,776	4,582,085
FY17	4,308,636	4,092,750
FY18	4,890,655	4,259,875
FY19	4,220,659	4,175,775
FY20	3,916,721	4,942,375
FY21	3,827,908	5,505,000
FY22	3,973,597	4,358,500
FY23	4,597,922	3,912,250
FY24	4,652,082	4,198,250
FY25	2,022,678	4,203,950

	Combined Original Budget	Licenses YTD Revenue	Permits YTD Revenue	Fees YTD Revenue	Combined YTD Revenue
May		25,290	683,400	170,370	879,060
June		326,135	357,831	45,698	729,664
July		92,099	170,137	151,718	413,954
August		-	-	-	-
September		-	-	-	-
October		-	-	-	-
November		-	-	-	-
December		-	-	-	-
January		-	-	-	-
February		-	-	-	-
March		-	-	-	-
April		-	-	-	-
Total	4,203,950	443,524	1,211,368	367,786	2,022,678

48%

YTD revenue in this category is on track with budget and may even potentially exceed the annual budget by a small amount.

Use Tax Collection History Actual to Budget FY25, Q1



Use tax (online purchases) is on track with budget.

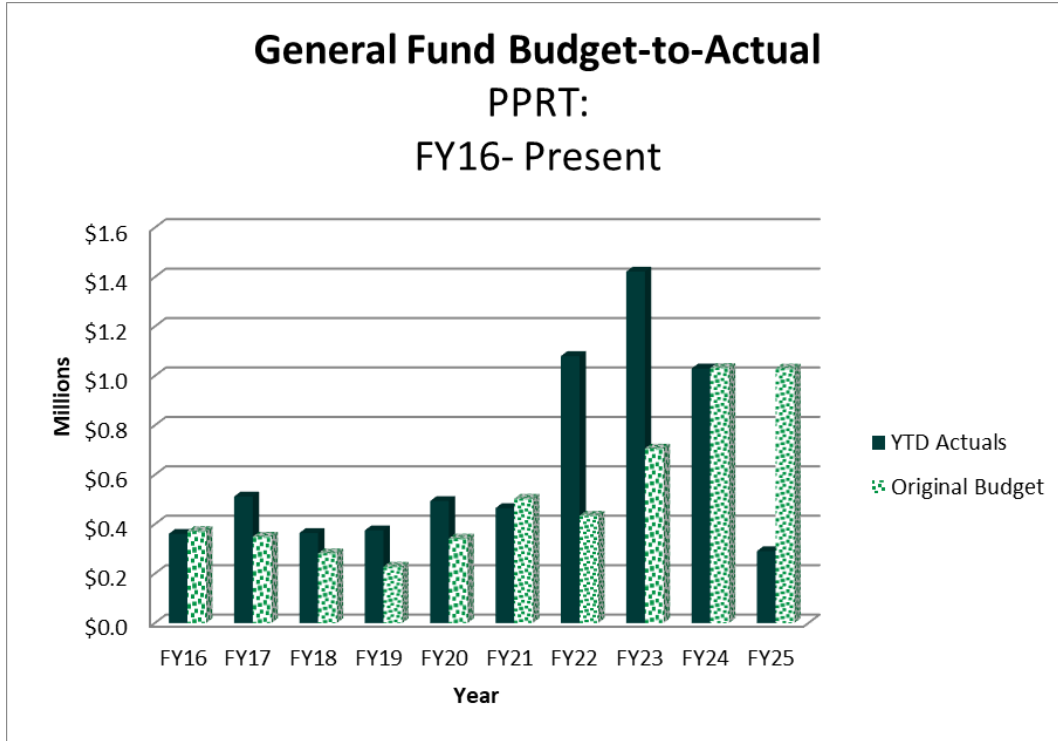
Fiscal Year	YTD Actuals	Original Budget
FY16	765,696	643,500
FY17	817,854	779,500
FY18	872,486	839,200
FY19	1,008,471	872,370
FY20	1,160,716	1,050,000
FY21	1,492,222	1,177,535
FY22	1,388,558	1,520,345
FY23	1,498,571	1,320,825
FY24	1,400,062	1,444,100
FY25	338,127	1,420,000

Month	Original Budget	YTD Revenue
May		103,323
June		123,968
July		110,836
August		-
September		-
October		-
November		-
December		-
January		-
February		-
March		-
April		-
Total	1,420,000	338,127 24%

Personal Property Replacement Tax (PPRT) Collection History

Actual to Budget

FY25, Q1



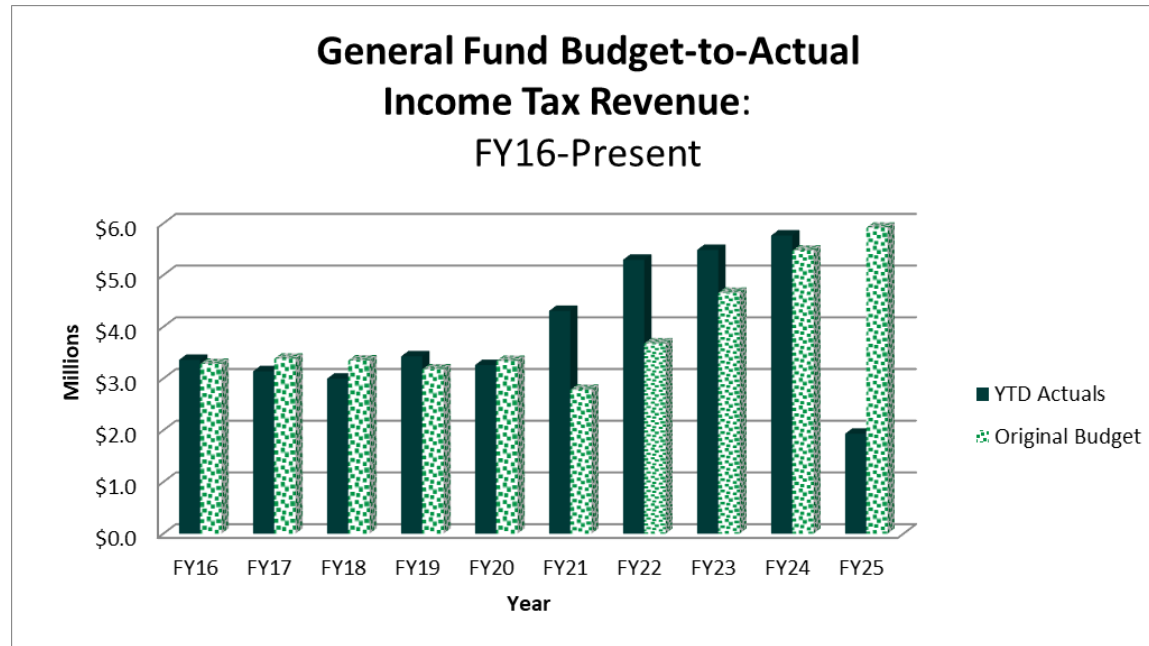
This revenue is on par with budget. Distributions from the State are made in eight of the twelve months and six more months will be collected before the end of the fiscal year.

Fiscal Year	YTD Actuals	Original Budget
FY16	361,043	372,000
FY17	512,099	349,500
FY18	364,701	282,000
FY19	375,146	228,000
FY20	493,855	342,000
FY21	465,303	503,000
FY22	1,080,451	434,500
FY23	1,422,208	706,000
FY24	1,030,116	1,031,950
FY25	291,098	1,030,000

Month	Original Budget	YTD Revenue
May		153,586
June		NONE
July		137,512
August		-
September		NONE
October		-
November		NONE
December		-
January		-
February		NONE
March		-
April		-
Total	1,030,000	291,098

Note: PPRT is typically distributed over eight months in May, July, August, October, December, January, March, and April

Income Tax Collection History Actual to Budget FY25, Q1



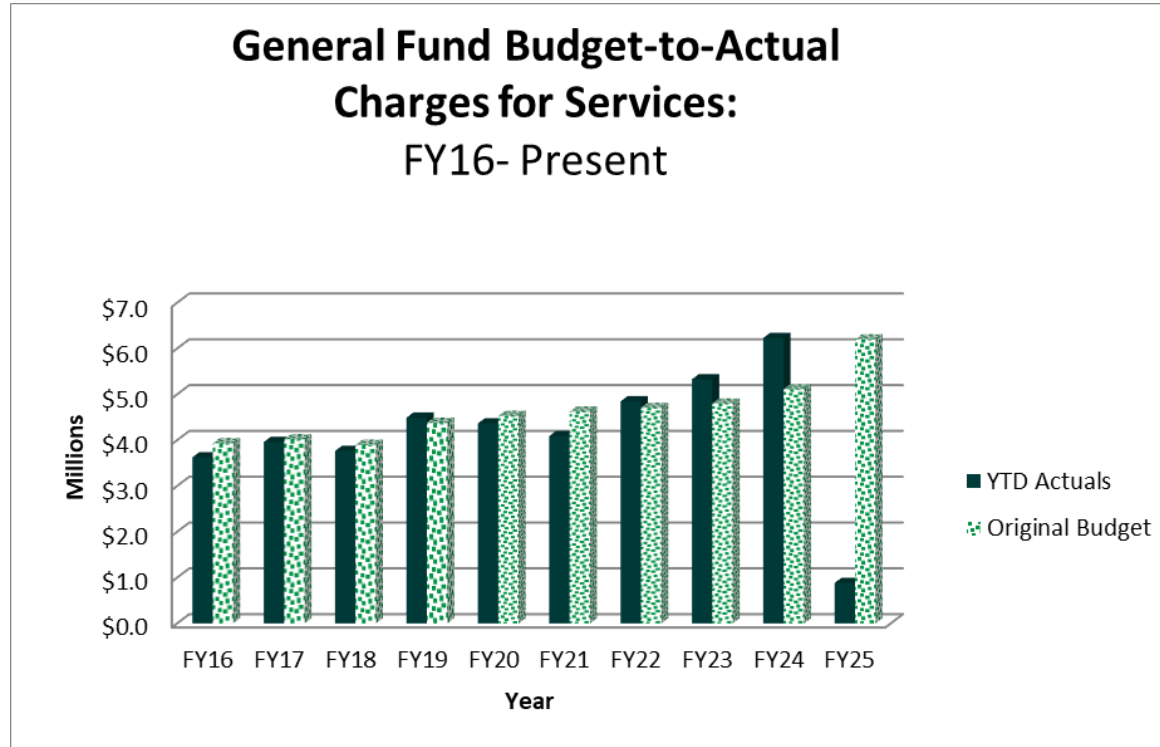
This revenue is distributed by the State on a per-capita basis and the significantly higher than median income for Northbrook residents unfortunately does not positively impact this revenue. Therefore, other lower-income communities often benefit from higher income areas throughout the State.

Fiscal Year	YTD Actuals	Original Budget
FY16	3,362,196	3,283,830
FY17	3,141,181	3,383,340
FY18	2,998,512	3,350,170
FY19	3,429,471	3,177,685
FY20	3,262,553	3,340,000
FY21	4,308,831	2,782,850
FY22	5,299,126	3,678,550
FY23	5,489,231	4,659,000
FY24	5,766,354	5,473,500
FY25	1,934,258	5,917,000

Month	Original Budget	YTD Revenue
May		942,580
June		403,975
July		587,703
August		-
September		-
October		-
November		-
December		-
January		-
February		-
March		-
April		-

Total	5,917,000	1,934,258	33%
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Charges for Services Actual to Budget FY25, Q1



The largest components of this category are Rural Fire Protection District and ambulance service charges. Total collections for this category are below prorated budget, primarily due to a significant receivable not yet invoiced to the Fire District for the second half of FY24.

Fiscal Year	YTD Actuals	Original Budget
FY16	3,624,771	3,931,500
FY17	3,958,164	4,018,750
FY18	3,765,149	3,897,750
FY19	4,489,703	4,377,750
FY20	4,363,158	4,529,750
FY21	4,087,649	4,623,300
FY22	4,845,635	4,704,500
FY23	5,325,990	4,797,050
FY24	6,229,971	5,111,650
FY25	883,047	6,199,250

Month	Original Budget	YTD Revenue
May		364,538
June		219,535
July		298,974
August		-
September		-
October		-
November		-
December		-
January		-
February		-
March		-
April		-

Total	6,199,250	883,047	14%
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General Fund Expenditure Overview by Category

FY25 Budget to YTD Expenditures as of July 31, 2024

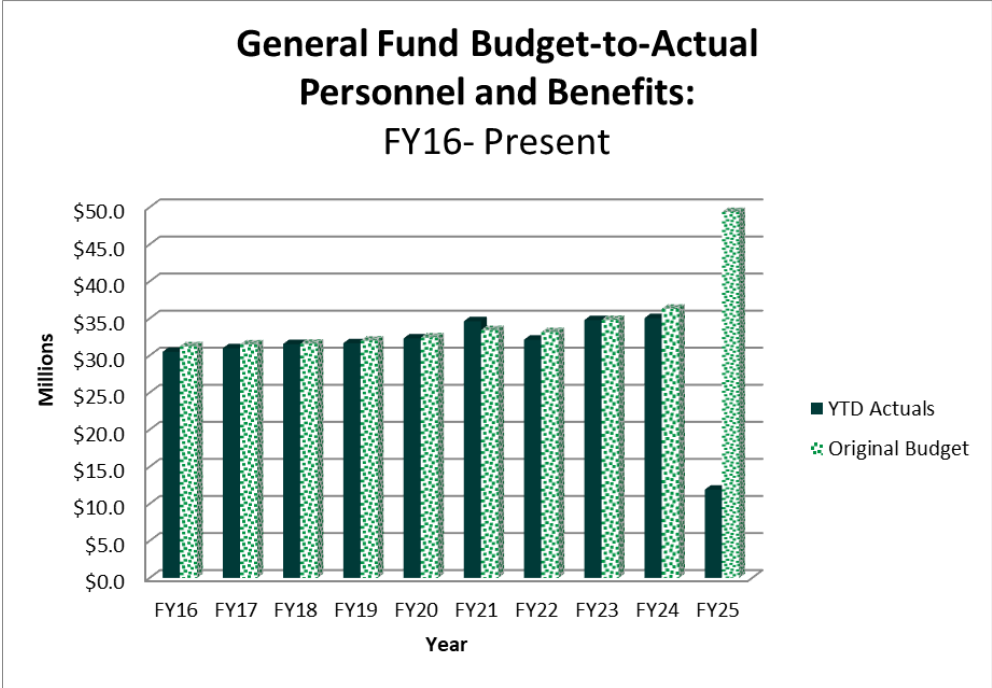
<u>EXPENSES</u>	FY25 Budget Original		FY25 YTD Actual	% of Budget
Personal Services	49,354,881		11,902,584	24%
Contractual	8,256,159		2,195,921	27%
Commodities	1,905,230		372,487	20%
Capital Outlay	2,916,465		626,668	21%
Interfund Transfers Out	650,000		-	0%
 TOTAL	 63,082,735		 15,097,660	 24%

Total GF expenses are at 24% which is just about where they should be by the end of Q1. The interfund transfer out amount will be discussed and based on the calculated surplus amount pursuant to the audited figures from FY24.

General Fund Personnel & Benefit Expenditures

Actual to Budget

FY25, Q1



Fiscal Year	YTD Actuals	Original Budget
FY16	30,490,008	31,232,485
FY17	30,983,045	31,481,565
FY18	31,536,107	31,580,590
FY19	31,657,255	32,001,920
FY20	32,307,268	32,423,884
FY21	34,620,163	33,416,385
FY22	32,133,928	33,144,285
FY23	34,774,274	34,797,040
FY24	35,050,928	36,301,890
FY25	11,902,584	49,354,881

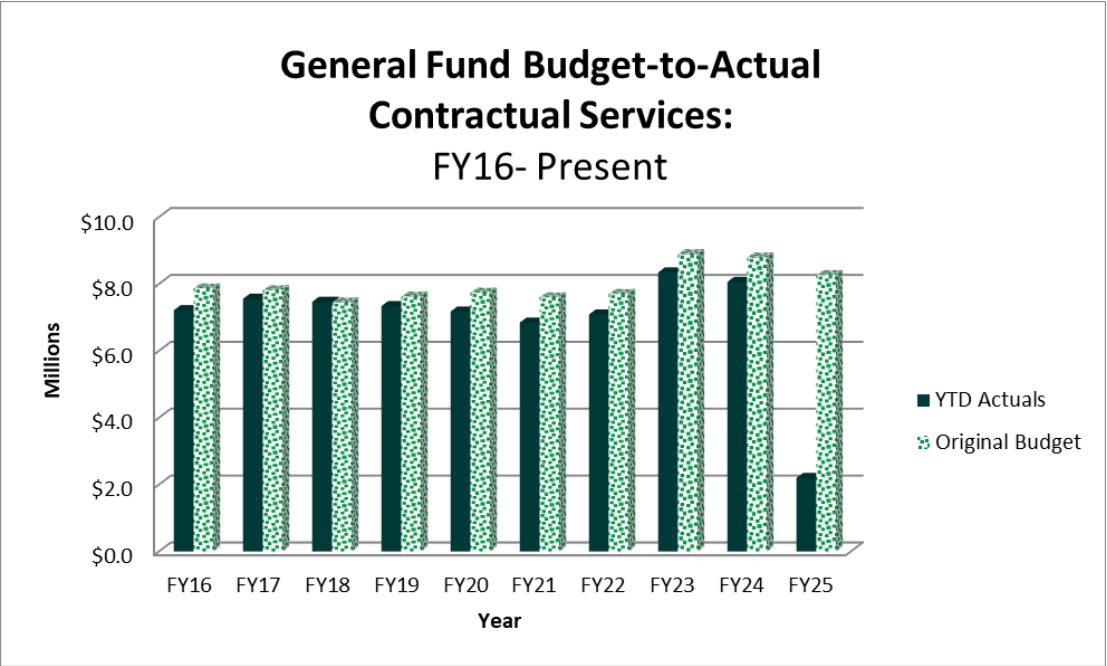
See Note 1

	Original Budget	YTD FY25 Actual 7/31/2024	
Total	49,354,881	11,902,584	24%

Salaries and benefits are exactly on target with budget.

Note 1: The increase in the budgeted salaries is almost entirely due to including the police and firefighters’ annual employer pension contributions in those respective department operating budgets.

General Fund Contractual Services Expenditures Actual to Budget FY25, Q1



Fiscal Year	YTD Actuals	Original Budget
FY16	7,211,507	7,861,185
FY17	7,553,080	7,807,130
FY18	7,463,372	7,436,091
FY19	7,334,122	7,612,296
FY20	7,171,396	7,729,981
FY21	6,840,658	7,593,165
FY22	7,081,838	7,693,945
FY23	8,339,686	8,881,675
FY24	8,057,989	8,783,460
FY25	2,195,921	8,256,159

While it is fairly common for this category to track below budget due to normal vendor billing delays, in Q1 this is not the case due to the approximately \$386K in not-for-profit contributions paid early in the fiscal year as budgeted.

Enterprise Funds Summary

Actual to Budget

FY25, Q1

	Water Fund			Sanitary Sewer Fund			Stormwater Fund			Senior Housing Fund			Parking Fund		
	FY25	FY25	FY25	FY25	FY25	FY25	FY25	FY25	FY25	FY25	FY25	FY25	FY25	FY25	FY25
	Original	YTD	Actual % of	Original	YTD	Actual % of	Original	YTD	Actual % of	Original	YTD	Actual % of	Original	YTD	Actual % of
	Budget	7/31/24	Budget	Budget	7/31/24	Budget	Budget	7/31/24	Budget	Budget	7/31/24	Budget	Budget	7/31/24	Budget
Operating Revenue	10,722,140	2,451,753	22.9%	2,016,000	498,260	24.7%	1,774,000	318,998	18.0%	1,017,100	253,520	24.9%	203,800	46,449	22.8%
Bond Proceeds	6,700,000	-		375,000	-		-	-		-	-		-	-	
Total Revenue	17,422,140	2,451,753	14.1%	2,391,000	498,260		1,774,000	318,998		1,017,100	253,520		203,800	46,449	
Total Expenses	19,920,911	6,265,108	31.4%	2,319,938	463,867	20.0%	2,939,233	482,593	16.4%	1,347,382	209,321	15.5%	142,356	32,754	23.0%
Net Surplus (Deficit)	(2,498,771)	(3,813,355)		71,062	34,393		(1,165,233)	(163,595)		(330,282)	44,199		61,444	13,695	
Cash/Investments Position 5/1/24**		6,186,205			-			-			2,033,295			44,221	
Cash/Investments Position 7/31/24**		2,372,850			34,393			(163,595)			2,077,494			57,916	

***Note: Cash/investments shown rather than fund balance to provide liquid spendable balances available*

Operating revenues and expenditures for Enterprise Funds appear to be on track with budget expectations with the exception of Stormwater revenue which will likely fall short of budgeted revenue. Please note that there are certain expenditures, particularly capital items, which are not evenly incurred throughout the year.

Capital Projects Funds Summary

Actual to Budget

FY25, Q1

	Infrastructure CPF			Facility CPF		
	FY25 Original Budget	FY25 YTD 7/31/24	FY25 Actual % of Budget	FY25 Original Budget	FY25 YTD 7/31/24	FY25 Actual % of Budget
Operating Revenue	2,681,540	122,771	4.6%	150,000	155,843	103.9%
Bond Proceeds	-	-		-	-	
Total Revenue	2,681,540	122,771	4.6%	150,000	155,843	
Total Expenses	5,841,427	995,877	17.0%	10,805,000	-	0.0%
Net Surplus (Deficit)	(3,159,887)	(873,106)		(10,655,000)	155,843	
Cash/Investments Position 5/1/24**		9,102,109			11,100,081	
Cash/Investments Position 7/31/24**		8,229,003			11,255,924	

***Note: Cash/investments shown rather than fund balance to provide liquid spendable balances available*

YTD revenues for Facility and Infrastructure are only comprised of investment income. The Infrastructure Fund also collected a quarter of the Village home rule sales tax but as of July 31st, due to the normal timing delay none of the months for the first fiscal quarter were received yet.

Village of Northbrook Comparative Overtime Report Q1 FY 2025 & FY 2024				
	First Quarter		Total Fiscal Year	
	FY 2024	FY 2025	FY 2024	FY 2025
Village Manager's Office	\$ 233	\$ 931	\$ 233	\$ 931
Finance Department	3,000	145	3,000	145
Police Department	287,700	293,213	287,700	293,213
Police Reimbursable Costs	(15,247)	(10,619)	(15,247)	(10,619)
Police Net Overtime Costs	272,452	282,594	272,452	282,594
Fire Department	117,885	175,951	117,885	175,951
Fire Reimbursable Costs	(12,266)	(4,872)	(12,266)	(4,872)
Fire Net Overtime Costs	105,619	171,079	105,619	171,079
Public Works Department	67,687	81,238	67,687	81,238
Dev. & Planning Services	351	-	351	-
GRAND TOTAL	476,856	551,477	476,856	551,477
REIMBURSEABLE COSTS	(27,514)	(15,491)	(27,514)	(15,491)
NET GRAND TOTAL	\$ 449,343	\$ 535,986	\$ 449,343	\$ 535,986



QUESTIONS?